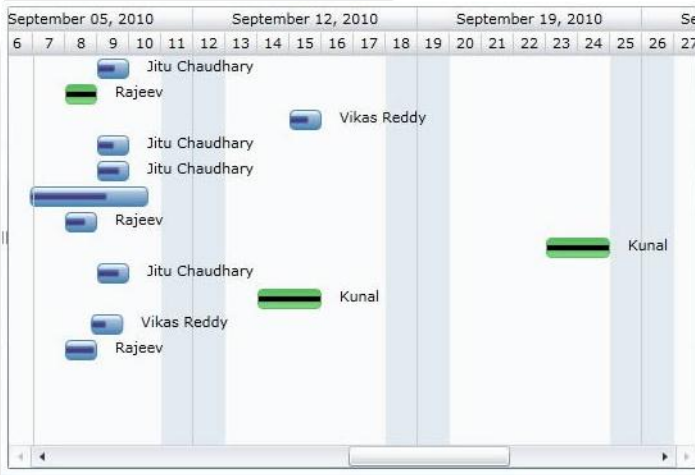


ConsultPro

Professional Services Dynamics CRM

ConsultPro represents the only complete set of easy-use functionality to support the enterprise requirements for market development, practice execution with excellence, continual process improvement, and practice performance management functions for the Professional Services industry.



Managing the entire Professional Services enterprise has never been easier than with ConsultPro, the only complete state-of-the-Art solution. With ConsultPro the professional services practice can not only manage the business's functional departments and roles but continually process improve them.

ConsultPro starts with your market and delivers profit while allowing the mechanics of the business to be well-controlled so easily that management time is freed up for the precious "human" resources and relationships of the business.

Built on the familiar and intuitive tools professionals already use today ConsultPro seamlessly integrates the activities of everyone in the practice individually role-optimized and workflow-automated across the entire enterprise to utilize

continual process improvement to grow the top line and richen the bottom line.

ConsultPro is specifically modularized to allow configuring of the only perfect fitting feature sets for the greatest solution value but includes all the components important to the total-enterprise operations of services marketing and delivery organizations.

ConsultPro Supports These Types of Professional Service Operations and Needs:

- ❖ Long-cycle managed-project services providers
- ❖ Product and service solution integrators and providers
- ❖ Contractor services providers for outsource operation management
- ❖ High volume rapid response service providers
- ❖ Service aggregators and marketers
- ❖ Large internal project management needs

Leads by Source Campaign

All Leads



The Primary Benefits Of the ConsultPro Solution Are:

- **Complete** enterprise integrated operation for all company resources and external contract resources for elimination of redundant data entry and real-time access to operational activities and results. Allowing timely financial management and management focus on the human resource requirements of the business.
- **State-of-the-Art** graphical enterprise workload presentation with drag and drop project or task schedule changes allow affective controls of diverse resource requirements and easy tracking and analysis of all work activity.
- **Familiar** Microsoft Office productively and web user environment for rapid user and enterprise adoption translates directly into low cost of implementation and low cost of operation for rapid ROI with growing returns on increased efficiencies. Technologies and practices backed by the world's largest software company for long-term dependability and upgradability.
- **Control** at all levels of the practice from role-tailored functional flow, data and field access security, and complete audit management, to standard and user-created goal management, and complete and customizable report and interactive drillable dashboards create an overall environment of complete control with ease.

- **Sales and Marketing** functionality on a complete customer relationship management and communications solution that allows assuring the highest client satisfaction to assure repeat business and valuable referrals. Plus consistent client marketing and sales for predictable new-business acquisition and overall market growth.

Significant Solutions Functionality Summary:

The ConsultPro solution set is designed to allow for only the right needed tools to be applied to the enterprise but in its entirety the solution includes these high-level functionalities designed to cover the complete enterprise requirements as an integrated solution. As well as allow unique variations in different professional services business to be intuitively addressed.

This functionality list is designed to be the highest level explanation of overall functionality available and deep detail is available further in the marketing documents available or by specific specialist review and demonstration of the solution.

Project Management Time and Billing:

Project Planning Automation including experience performance feedback project template management

Project and Practice Risk Analysis including schedule various alerts and issue rating analysis

Operation Auditing in 2011 includes access to all historical actions across resources for process improvement

Resource Mixing including internal and external, single or multiple resource sets for easy total control

Change Order Management including revisions management and statement reproduction

Project/Job Minutes including centralized notes recording, review, edit, and publication to web portal or by email

Sub-Contract Management including bidding controls, purchase orders, change orders, payment control

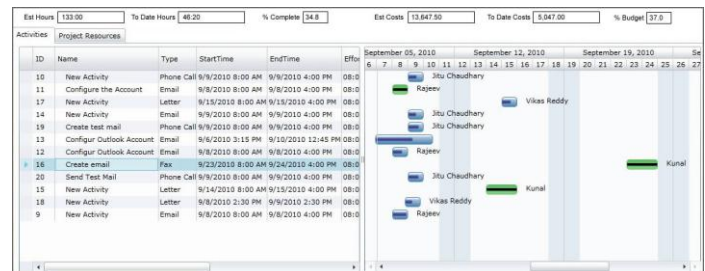


Activity Time Tracking including sophisticated stop watch and time allocation automation

Project Costing Management including historic, projected, current status and variation analysis

Pricing Management including hourly, line items, and project pricing for internal and external resources

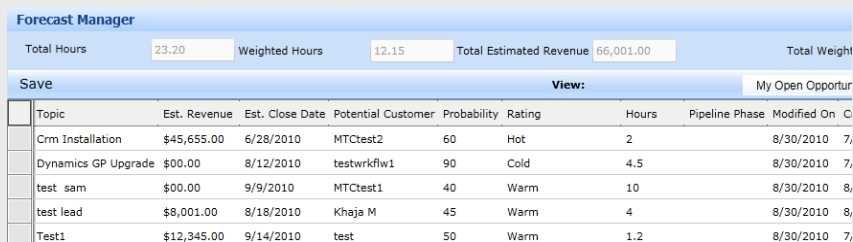
Consultant Time Entry including operator intuitive auto-fill in both PC-based and Mobile smartphone



ID	Name	Type	StartTime	EndTime	Effort
10	New Activity	Phone Call	9/9/2010 8:00 AM	9/9/2010 4:00 PM	08:0
11	Configure the Account	Email	9/8/2010 8:00 AM	9/8/2010 4:00 PM	08:0
17	New Activity	Letter	9/15/2010 9:00 AM	9/15/2010 4:00 PM	08:0
14	New Activity	Email	9/9/2010 8:00 AM	9/9/2010 4:00 PM	08:0
19	Create test mail	Phone Call	9/9/2010 8:00 AM	9/9/2010 4:00 PM	08:0
13	Configure Outlook Account	Email	9/8/2010 3:15 PM	9/10/2010 12:45 PM	08:0
12	Configure Outlook Account	Email	9/8/2010 8:00 AM	9/8/2010 4:00 PM	08:0
16	Create email	Fax	9/23/2010 8:00 AM	9/24/2010 4:00 PM	08:0
20	Send Test Mail	Phone Call	9/9/2010 8:00 AM	9/9/2010 4:00 PM	08:0
15	New Activity	Letter	9/14/2010 8:00 AM	9/15/2010 4:00 PM	08:0
18	New Activity	Letter	9/8/2010 2:30 PM	9/9/2010 2:30 PM	08:0
9	New Activity	Email	9/8/2010 8:00 AM	9/8/2010 4:00 PM	08:0

Market Development Sales and Marketing:

Sales Management including opportunity forecast management and analysis of revenue and capacity



Topic	Est. Revenue	Est. Close Date	Potential Customer	Probability	Rating	Hours	Pipeline Phase	Modified On	C
Crm Installation	\$45,655.00	6/28/2010	MTCtest2	60	Hot	2	8/30/2010	7,	
Dynamics GP Upgrade	\$00.00	8/12/2010	testwrkflw1	90	Cold	4.5	8/30/2010	7,	
test sam	\$00.00	9/9/2010	MTCtest1	40	Warm	10	8/30/2010	8,	
test lead	\$8,001.00	8/18/2010	Khaja M	45	Warm	4	8/30/2010	8,	
Test1	\$12,345.00	9/14/2010	test	50	Warm	1.2	8/30/2010	7,	

Marketing Management including sophisticated email marketing delivery and tracking, and visit web tracking.

Call Center Management including knowledgebase support and time tracking and billing

Customer Web Portal including Proposal, Order, Invoice, Statement, Project status and Account update

Partner Web Portal including bid review, order, statement, and Project status and Account update

Contact Data Quality and Acquisition including crowd-sourced data cleansing and list acquisition

Enterprise Operational Performance:

Staff Costing Management including salary, hourly, team and internal and external resources

Data Security including role based access or exclusion from data on screen and in reports, 2011 secures fields

Process Work-flow Automation including user-buildable, apply-anywhere, multi-level process workflow

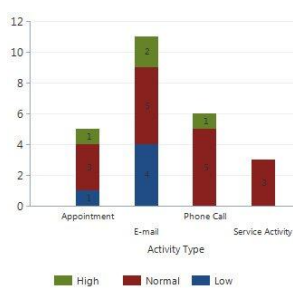
Goal Management in 2011 easy to set and track goals including complex scenario set-up

Document Management including Microsoft SharePoint resource integration

Alerts and Issues Tracking including post work issue posting, outcome rating, and scheduling alerts

Management Dashboards including performance analysis, exception trapping, and detail reporting

Multi-currency and Multi-lingual including support for over 40 different top languages and all major currencies

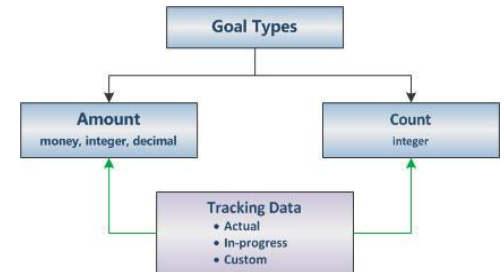


Reporting including dozens of standard reports, user-developed reporting, and custom report service

Dashboards in CRM 2011 and Online significant standard dashboards and readily user created

Statement Management including pre-bill management and automatic statement production and e-delivery

QuickBooks Integration Including full fully single-entry bi-directional transaction maintenance



Ease-of-Use and Customization

Microsoft Office Productivity Tool premise and online consistent look and feel and complete integration

Web Service Integration including web pages and in 2011 service data feeds and process inclusion

Custom Forms including customer proposals, orders, invoices, statements and work product documentation

Legacy Solution Integration including non-Microsoft solutions, reports, screens, data feeds, and processes

Customization including intuitive user customization and rapid-response unlimited customization service

ConsultPro Packaging and Availability:

ConsultPro is a complete solution version of the Microsoft's Dynamics CRM 4.0 or CRM 2011 platforms. ConsultPro is offered as an add-on to existing Microsoft Dynamics CRM 4.0 version owners as an upgrade and additionally available as a Microsoft Dynamics CRM 2011 add-on, a CRM 2011 Online add-on, or a complete new solution of the CRM 2011 offering.

ConsultPro is deliverable and supported by both the developer directly around the globe as well as a network of Microsoft Dynamics ERP and CRM certified professional partners available in local markets and who also utilize the solution internally for practice management.



ConsultPro is supported in user-familiar environments for internal and external consumption across:

- CRM Internet Explorer web client
- Microsoft Office Outlook client
- Microsoft Windows 7 mobile smart-phone
- Company Website external customer/partner portal access

The ConsultPro solution in part or in its entirety and in all versions and implementation methods, premise or hosted, is delivered and configured automatically by an online configuration process. This process is managed by a Microsoft Azure cloud computing solution developed and maintained for this purpose and handles the trials and purchases in addition to initial configurations as well as updates and changes. This delivery automation allows the highest level of quality control and customer convenience. However, ConsultPro, like all MTC solutions are backed by live 24/6 web meeting and phone support to assure proper installation and configuration and the highest customer satisfaction.

ConsultPro is accompanied by a full-time dedicated low-cost and fixed-rate customization team from the development staff to assure absolute fit and superior solution value. As not all solutions fit all companies very well and a perfect fit is the only goal customization services are available directly and through the network to personalize forms or add specific unique functionality. A 15-day trial and above automated delivery solution are located here:

Trial Download Available at www.DynamicsExchange.com/CP.aspx

A unique life-long Not for Resale internal-use program is available upon request to Microsoft partners involved in solution delivery

ConsultPro Pricing:

MTC is dedicated to high-value low-cost solutions built for maximum user flexibility and backed by the industries best support programs. Pricing reflects the flexibility and affordability of this enterprise solution:

Solution Name	Included Functionality	*Per User Price
ConsultPro Core	All standard dynamics CRM functionality customized to the ConsultPro functionality	200.00
Project Management		75.00
Sales Forecasting		20.00
Activity Time Tracking		25.00
Contact Management		25.00
Customer Web Portal	**Includes standard iframe minimal design and includes all the functionality typically exposed to clients including the enhance modules purchased.	Flat 750.00
Partner Web Portal	**Includes standard iframe minimal design and includes all the functionality typically exposed to business partners subcontractors including the enhance modules purchased.	Flat 750.00
Windows Phone 7***		Alone 75.00
QuickBooks Integration		Flat 175.00
Complete Solution	Includes all of the above per user functionality plus the flat options customer web portal, partner web portal, and QuickBooks integration. Phones NOT included.	300.00

*All prices are in US Dollars. Prices are per user unless otherwise specified and are matched by the solution to the number of Microsoft Dynamics CRM users. Web Portals require the additional one-time purchase of the Microsoft Dynamics CRM External Connector License.***Windows Phone 7 is an exception to the per seat pricing and is a stand-alone option that is available in a quantity less than the number of CRM users or as needed in any quantity.

Volume discounts are available at the time of initial purchase only and in accordance to the following schedule:

50 to 99 users provides a 5% per user price discount	100 to 249 users provides a 10% per user price discount
250 to 499 users provides a 20% per user price discount	500 to 999 users provides a 30% per user price discount
1000 + users provides a 40% per user price discount	Volume discounting does not apply to "Flat" pricing items.

ConsultPro is accompanied by a full-time dedicated low-cost and fixed-rate customization team from the solutions development, testing, and support staffs. The ConsultPro professional services engagement and pricing is available at: www.mtccrm.com/CPPS.pdf

Maintenance and Support: 12 Months unlimited technical support and ongoing upgrades and solution enhancements are included with initial purchase. Annual maintenance and support thereafter is 15%. Upgrade from Dynamics CRM 4.0 to CRM 2011 is covered only for software delivery. Any required installation, configuration, or training in conjunction with a version upgrade is not included in maintenance and the support agreement.