



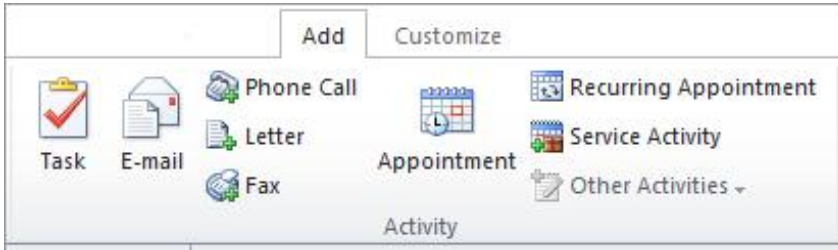
ActivityTimer

For Microsoft Dynamics CRM



This simple add-on to the Microsoft's Dynamics CRM 2011 and CRM Online platforms adds immediate value to

any Dynamics CRM solution by accurately tracking and reporting exact time for all CRM Activities by all CRM users.



Easier time tracking makes it happen.

Better CRM Activity time tracking makes for better client relations and that makes for greater revenue realized.

ActivityTimer . . .



See how accurate time tracking and reporting will improve your CRM operations.

15 Day Trial Download Available at www.DynamicsExchange.com/AT.aspx
www.MTCCRM.com/activity_timer.aspx

BY  Management Technology Consulting



ActivityTimer Uses:

- ✓ Ideal for any business that would benefit from accurate actual time capture.
- ✓ Perfect for professional services businesses that use Dynamics CRM extensively for their professional services delivery functions where CRM Activities drive "To Do" and engagement activities to completion.
- ✓ Complete the missing link in the standard Dynamics CRM Service operations Activity management, tracking, and analysis.
- ✓ A must for Sales Management where tracking of time in sales activities yields better understanding and control of process times for continuous improvement of sales productivity.
- ✓ An essential business process metric enhancement tool for mission critical solutions built on Dynamics CRM where user time is money and time savings equal cost reductions. Time tracking of CRM Activities is flexible enough for any application.

| Activity Timer Settings | | | | | |
|-------------------------------------|--------------------|--------------------------|--------------------------|----------------------|--------------------------|
| | Activity Type | Auto Timer | Notes | Fixed Time | Display Timer |
| <input checked="" type="checkbox"/> | Task | <input type="checkbox"/> | <input type="checkbox"/> | <input type="text"/> | <input type="checkbox"/> |
| | E-Mail | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |
| | Fax | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |
| | PhoneCall | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |
| | Letter | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |
| | Appointment | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |
| | Serviceappointment | <input type="checkbox"/> | <input type="checkbox"/> | | <input type="checkbox"/> |

Save

OEM and custom development available from MTC to support unique needs



Call 323-851-5008 8:00 AM to 5:00 PM
323-853-0076 5:00 AM to 8:00 AM
SalesTeam@MTCCRM.com - www.MTCCRM.com

Find it on DynamicsExchange.com
The Community Resource and Application Store for
CRM / XRM Success



Feature Set for Enterprise Resource Time Handling

- ✓ Settings allow Solution-wide Timing Function Control that includes:
 - Stopwatch started and stopped by User for a larger Task
 - Stopwatch started on open stopped and recorded by close
 - User start/stop Override at Task Level
 - User Time Override at Task Level
 - Automatic Fixed-Time for instant Activities i.e. bulk emails, letters, fax
 - Hide or Show Stopwatch time appearance in CRM Activity
- ✓ Automatic note entry update prompt on pause of stop watch to not breaks in Activity
- ✓ An Activity Time View for fast handling of time for Projects, Accounts, and Users.
- ✓ Trigger Dynamics CRM Workflow from in-process Activity Timing to enhance solution development
- ✓ Complete compliance to the Microsoft Dynamics CRM SDK
- ✓ All CRM Modes – On-Premises, Internet Facing Deployment (IFD), Microsoft CRM online, Hosted



Typical Activity Timer Settings for standard Dynamics CRM Activities:

| | |
|--------------------------|--|
| Task: | Time manually where the task is started and stopped more than once during the Task and for tasks of longer duration |
| Fax: | Use with Auto-Time for exact time of ad-hoc fax transmissions Use Fixed Time of around 1-10 minutes for electronic cover transmission or bulk fax transmissions. |
| Phone Call: | Typically Timed by AutoTime start upon Open and stop by Close or Close/Complete Can be timed manually for User start and stop with user discipline |
| E-mail: | Typically Timed by AutoTime start upon Open and stop by Send Use Fixed Time of around 1-10 minutes for manual, workflow triggered or template send |
| Letters: | Typically Auto Timed but could be Fixed for template use. |
| Appointment: | Time manually where the Appointment is started and stopped more than once during the Activity or a manual override is anticipated Use Fixed Time for standard minute/hour Appointment delivery is to be tracked |
| Service Activity: | Typically manually Timed started and stopped by User Use Fixed Time standard services delivery of a pre-set fee for a service Appointment |
| Campaign: | Typically tracked fixed at a small increment of 1 minute if tracked at all |

Licensed to match number of CRM Users for lowest cost . . .

Only **\$25.00** Per CRM User

1st year maintenance included

Free email-based or \$50.⁰⁰ Live Web Installation and Use Support

Call 323-851-5008 PST 8:00AM to 8:00PM USA Office

Or 323-863-0077 IST India Office - Monday-Friday 24 hours – 5 days/week

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Partner NFR program, OEM, and custom development available from MTC to support unique needs